

# NORMANDY FINANCIAL SERVICES

EXPENSE REDUCTION & COST RECOVERY CONSULTANTS

WHY OVERPAY? LET US HELP YOU SAVE!

## HOW WE CAN HELP:

- COMMERCIAL PROPERTY BENEFITS** - COMMERCIAL PROPERTY OWNERS WHO PURCHASED A BUILDING FOR AT LEAST \$500,000 IN THE LAST 20 YEARS OR LEASE HOLDERS WHO SPENT AT LEAST \$250,000 ON RENOVATIONS IN THE LAST 20 YEARS
- MANUFACTURING INCENTIVES** - MANUFACTURERS WITH AT LEAST \$1,000,000 IN PAYROLL (SOFTWARE COMPANIES OF ANY SIZE)
- MERCHANT PROCESSING** - COMPANIES THAT ACCEPT CREDIT CARDS
- MERCHANT PROCESSING AUDIT** - AUDIT ANY COMPANY PROCESSING OVER \$300,000 ANNUALLY
- TELECOM/INTERNET** - COMPANIES WITH TELECOM AND INTERNET NEEDS
- CELL PHONE AUDIT** - COMPANIES THAT SPEND AT LEAST \$1,000 PER MONTH IN CELLULAR PHONE USAGE
- WORKERS' COMP AUDIT** - COMPANIES THAT SPEND AT LEAST \$50,000 PER YEAR IN WORKERS' COMPENSATION PREMIUMS
- PAYROLL ADMINISTRATION** - ANY COMPANY WITH PAYROLL ADMINISTRATION NEEDS
- CLASS ACTION SUITS** - VARIOUS CLASS ACTION SUITS
- ENERGY DEREGULATION** - COMPANIES USING ELECTRICITY OR NATURAL GAS
- ENERGY MANAGEMENT SYSTEMS** - COMPANIES USING ELECTRICITY
- UTILITY AUDIT** - COMPANIES USING ELECTRICITY, NATURAL GAS AND WATER & SEWER
- PROPERTY TAX ABATEMENT** - COMPANIES WITH REAL & PERSONAL PROPERTY TAXES EXCEEDING \$50,000 PER YEAR (RESTAURANTS EXCEEDING \$20,000)
- EPACT STUDY** - COMPANIES WITH AT LEAST \$8,000 PER MONTH IN ENERGY EXPENSE OR AT LEAST 50,000 SQUARE FEET IN SIZE
- SHIPPING & FREIGHT AUDIT** - COMPANIES WITH SHIPPING EXPENSES EXCEEDING \$200,000 A YEAR WITH UPS AND/OR FEDEx
- EMPLOYEE HIRING INCENTIVES** - EMPLOYERS THAT HIRE AT LEAST 100 EMPLOYEES PER YEAR INCLUDING TURNOVER
- FOOD PROCUREMENT** - RESTAURANT CHAINS AND FOODSERVICE OPERATORS PURCHASING BETWEEN 10-100 MILLION DOLLARS
- WASTE & RECYCLING AUDIT** - COMPANIES THAT SPEND AT LEAST \$300 PER MONTH IN WASTE REMOVAL & RECYCLING
- BANK FEE AUDIT** - COMPANIES WITH \$50 MILLION OR MORE IN REVENUE
- LEASING AUDIT** - COMPANIES WITH LEASING EXPENSES OF AT LEAST \$50,000 ANNUALLY
- HEALTH INSURANCE AUDIT** - COMPANIES THAT PROVIDE HEALTH INSURANCE FOR AT LEAST 50 EMPLOYEES
- VENDOR COMPLIANCE** - COMPANIES DOING BUSINESS WITH OVER 200 VENDORS
- BUSINESS FINANCING** - ANY TYPE OF BUSINESS FINANCING
- SMALL BUSINESS SOLUTIONS** - COMPANIES LOOKING TO OUTSOURCE AR, AP, TRAINING OR OTHER SERVICES
- INNOVATIVE WATER SOLUTIONS** - COMPANIES USING LARGE VOLUMES OF WATER AND SEWER
- GROUP PURCHASING ORGANIZATION (GPO)** - COMPANIES PURCHASING OR NEED SERVICES FOR OFFICE SUPPLIES, CLEANING SUPPLIES, PAINT, CARPET, TILE, FACILITY SERVICES, FIRST AID, DEFIBRILLATORS, COPIER SERVICES, PRINTING SERVICES, FOOD, KITCHEN SUPPLIES, ALARMS, VIDEO SURVEILLANCE, ELECTRICAL SUPPLIES, RENTAL EQUIPMENT



## NORMANDY FINANCIAL SERVICES

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